

IT SERVICES BID TAB
MAY 2023

Vendor	Contact	#/ ee's	Hourly Rate, Remote	Hourly Rate, On-site	Travel	Basic Management, Cost per Device	Cloud Backup, Cost	Experience	References	Other Services	Notes
A Partner in Technology (Gardiner, ME)	Scott Fossett President	7	\$110	\$110	Incl in labor (one-way)	\$5 per device monitoring	\$6/mo unlimited	Currently 12 muni	Town of Embden West Forks Plt Forks Plt Town of Jackman		Up-front cybersec \$330, plus \$373 lic
Burgess Technology Services (Bath, ME)	Matt Rice Chief Technical Officer	19	\$150	\$150	Incl in labor	\$688/mo	\$50/mo (60GB)	Lincoln County City of Bath Town of Woolwich Town of Buxton Two Bridges Regional Jail	Town of Woolwich Town of Buxton Lincoln County	Micro365 \$126/mo Barracuda Protection \$126/mo	
IT4ME, LLC (Norridgewock, ME)	Paul Everett Owner	1	Included in workstation price	\$100/hr	\$0	\$70/mo + \$20 per device	\$100 (2TB)/mo, plus \$5 per device	Past TRIO experience; no current muni clients	Alfond Youth Center ME Assn for the Edu of Young Children Eastern ME CC	Email security (\$6 ea) Managed detection (\$4 ea) Email security (\$6 ea)	1-time on-boarding \$500
SPN Solutions, Inc. (Fairfax, VA)	Daryl Davies Service Delivery Director	34	Off-hours \$78	Off-hours \$90	\$0	\$88/mo ea (includes monitoring, 2FA, Micro 365, Network Maint, Cloud, Filter, Email, etc.)	Included	No disclosed muni	DOD/DHA (Water Reed Dept of Navy Defensq Acquis Univ Tech Svcs		1-time on-boarding \$1,440
Technology Solutions of Maine (Waterville, ME)	Joseph Craig IT Director	10	Included in workstation price	Included in workstation price	\$0	\$774/mo; \$49 per device (includes monitoring, Micro365, antivirus, backup 1TB, filtering, printer/software support, training, unlimited on-site and remote support)	Included, 1TB	Town of Albion	Town of Albion Ware Butler Golden Pond Wealth Mgmt Campbell's Agway Home Hope & Healing Northern Outdoors United Way of the Tri-Valley Area		\$100/hr outside scope of services